



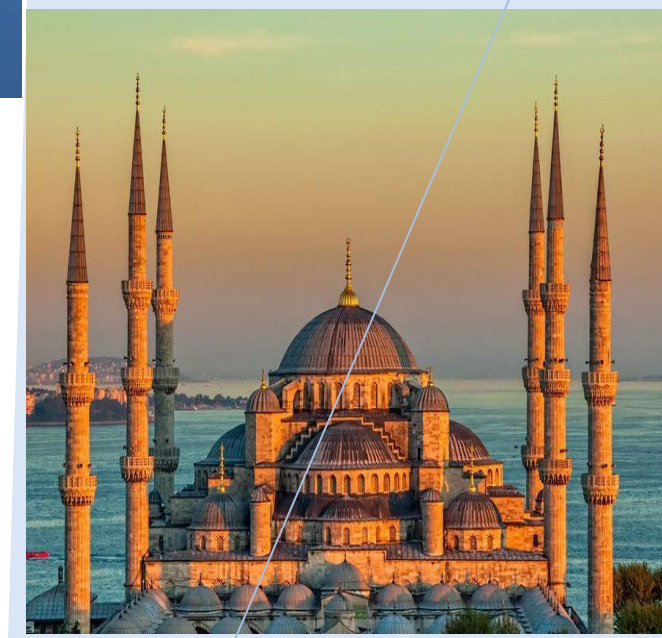
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Training Course :

Implementing A Logistics Process In Your Organization

**Training Course For One Week In
Turkey, Istanbul, Taksim Gonen
Hotel**

Which Be Held As Under Details :



Abar Solutions Petroleum Consultancy Invite Your Employee To Participate With Us In Special Training Course As Under Details:

Course Name		Implementing A Logistics Process In Your Organization				
Code	Period	Language	Start	End	Location	Fees
PIS 013	5 Days	Bilingual (Arabic & English)	03/09/2018	07/09/2018	Turkey, Istanbul, Taksim Gonen Hotel	1195 KD
			08/10/2018	12/10/2018		
			12/11/2018	16/11/2018		
			10/12/2018	14/12/2018		
** The Fees Includes: Lecturer, Training Material, Training Room With One Coffee Break Daily, Certificate Of Attendance In Last Day Training Course **						

INTRODUCTION

⇒ The quality of operations in the logistics function has a direct impact on the operating performance of an organization. This seminar is focused on the most modern techniques for the improved management of the flow of materials into and through the organization. The seminar will appraise specific methods for:

- Improving purchasing performance
- Sharpening your negotiation skills
- More effectively managing inventories
- Streamlining warehouse and transportation operations

OBJECTIVES

- ⇒ To examine the most effective purchasing practices
- ⇒ To consider new trends in supplier management
- ⇒ To highlight new techniques for better pricing
- ⇒ To provide insights into successful negotiations
- ⇒ To study effective inventory management methods
- ⇒ To examine inventory reduction techniques
- ⇒ To explore new methods and technologies in warehousing
- ⇒ To analyze methods for improving transportation performance

COURSE OUTLINE

⇒ **TOPIC 1 - MANAGING THE PURCHASING FUNCTION**

- The 10 steps of purchasing
- Objectives of supply chain management
- Types of contracts and purchase orders
- Quality assurance
- Buyer skills development
- Supplier location and selection
- Supplier management
- Remedies for non performance

⇒ **TOPIC 2 - NEGOTIATION SKILLS DEVELOPMENT**

- Foundations of successful negotiations
- The impact of ethics
- Establishing negotiating goals
- Effective negotiating techniques
- Overcoming difficulties in negotiations
- Sharpening your skills
- Effective negotiating strategies
- Moving from confrontation to cooperation

⇒ **TOPIC 3 - INVENTORY MANAGEMENT**

- Inventory management systems
- Supplier managed inventory
- Just in time inventory management
- Utilizing ABC analysis
- Establishing inventory levels
- Consignment inventory
- Obtaining the benefits of standardization
- Inventory effectiveness measures

⇒ **TOPIC 4 - MANAGING WAREHOUSE OPERATIONS**

- Warehouse functions
- Warehouse layout
- Bar coding identification systems
- Improving warehousing productivity
- Utilizing warehouse systems
- Inventory accuracy and cycle counting
- Radio frequency identification systems
- Overcoming barriers to performance

⇒ **TOPIC 5 - MANAGING TRANSPORTATION OPERATIONS**

- Correct application of Incoterms
- Ocean carrier selection criteria
- Managing truck delivery operations
- Effective use of consolidation
- Air carrier selection criteria
- Obtaining insurance coverage
- Utilizing modern tracking technology
- Measuring transportation performance

With Best Regards From Abar Solutions Petroleum Consultancy